

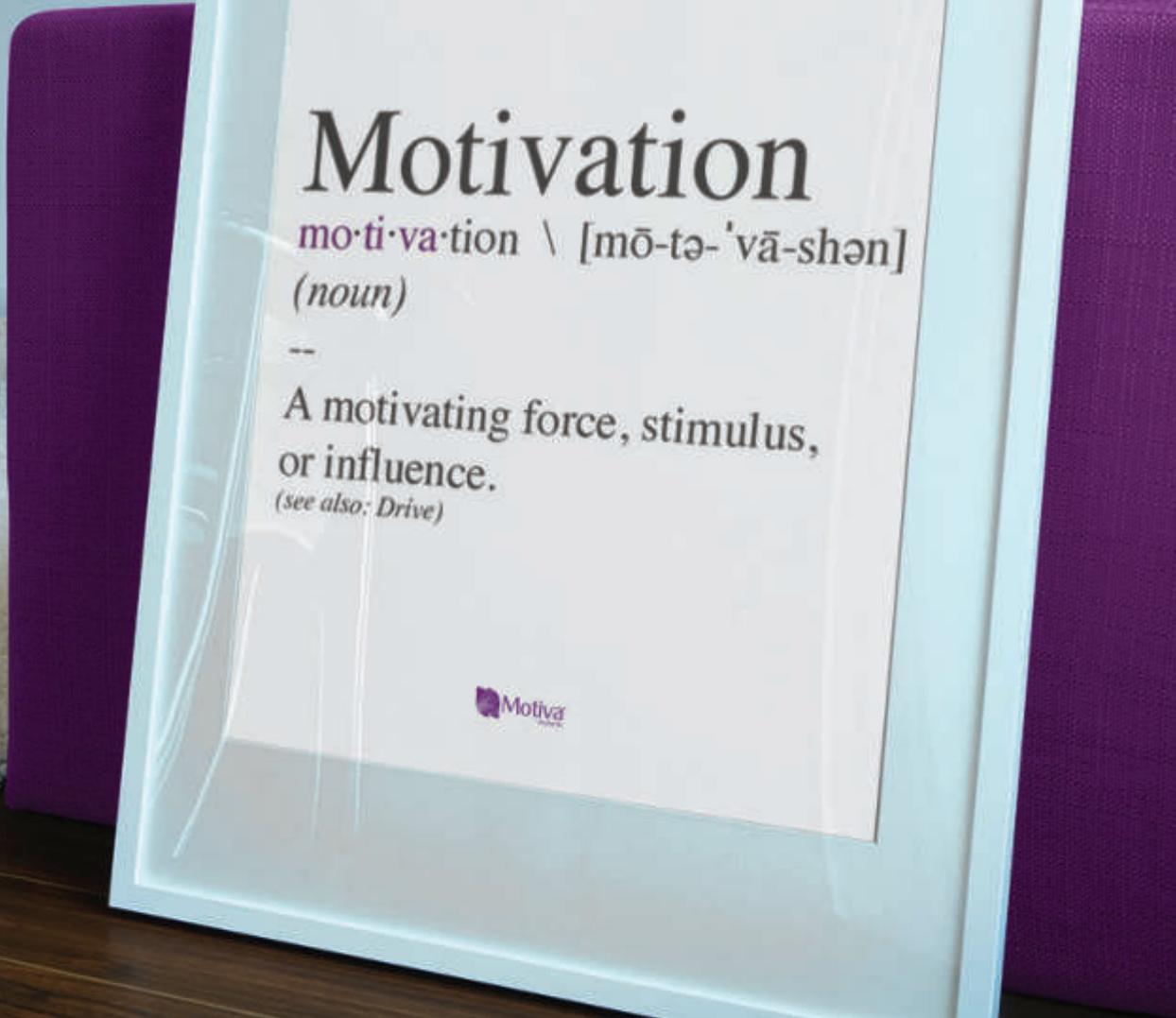
Catalogue







Less
is
More



Motivation

mo·ti·va·tion \ [mō-tə-'vā-shən]

(noun)

—
A motivating force, stimulus,
or influence.

(see also: Drive)



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An aerial photograph of a large, modern industrial building with a flat roof. The roof is covered with a grid of solar panels. The building has several air conditioning units and vents on the roof. In the background, there are other industrial buildings and a landscape with hills under a cloudy sky.

To all who have helped inspire, guide & shape our innovative journey.

Thank you.

About Establishment Labs®

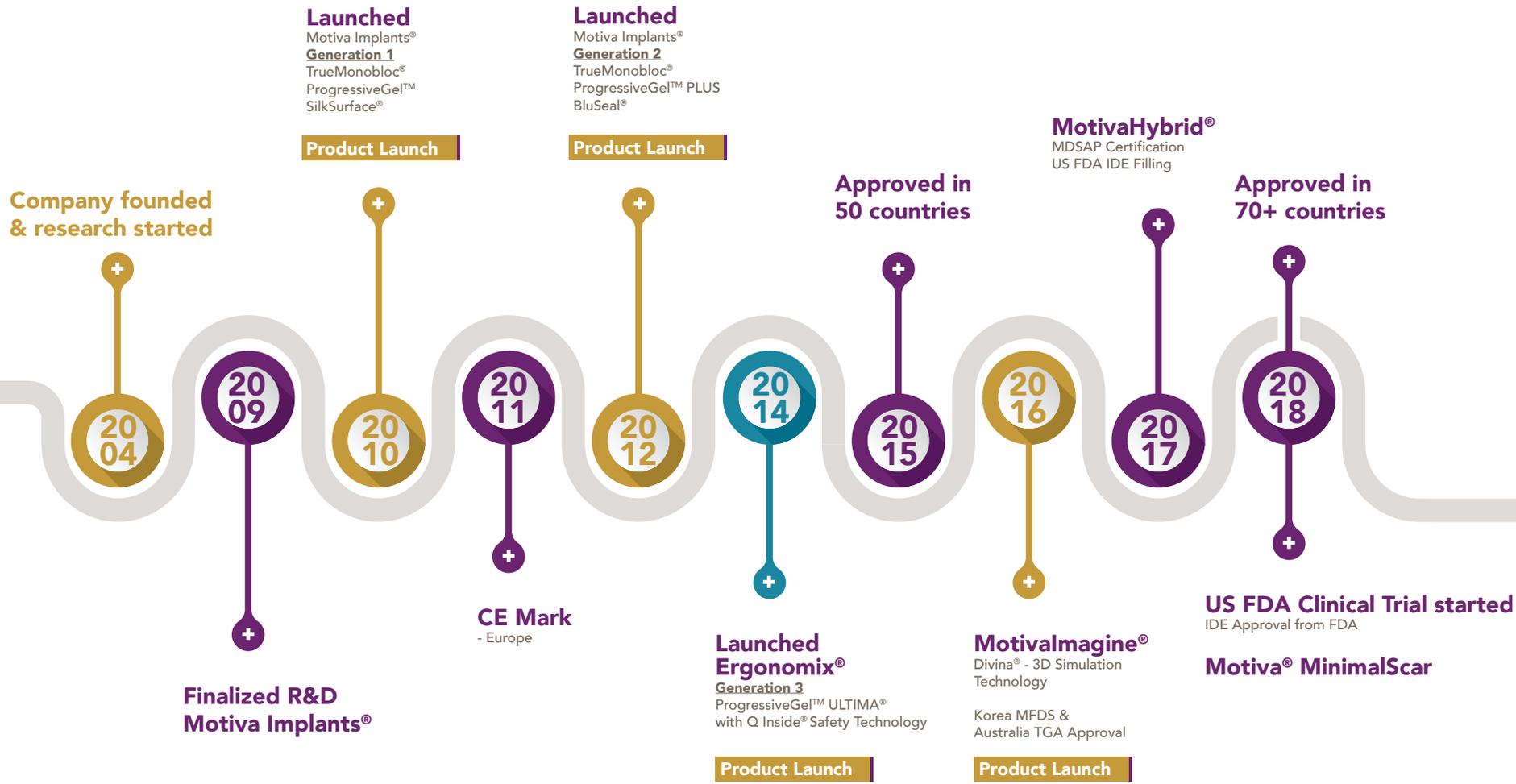
Establishment Labs® (NASDAQ:ESTA) is a global medical technology company focused on improving patient safety and aesthetic outcomes, initially in the breast aesthetics and reconstruction market by designing, developing, manufacturing and marketing an innovative portfolio of silicone gel-filled breast implants, branded as Motiva Implants®, the centerpiece of the MotivaImagine® platform.

Motiva Implants® are produced at two FDA compliant state-of-the-art facilities in Costa Rica and currently approved for commercial distribution in over 70 countries through exclusive distributors or a direct salesforce.

In March 2018, Establishment Labs® received approval for an investigational device exemption (IDE) from the FDA to initiate the Motiva Implants® clinical trial in the United States.

In addition to Motiva Implants®, Establishment Labs®' product and technologies portfolio includes Divina® 3D Simulation System, Puregraft® and MotivaImage® Centers.

Our Journey:



Product Architectural Platform

Motivalmagine® Ecosystem

NASDAQ Chapter: (July 19, 2018)

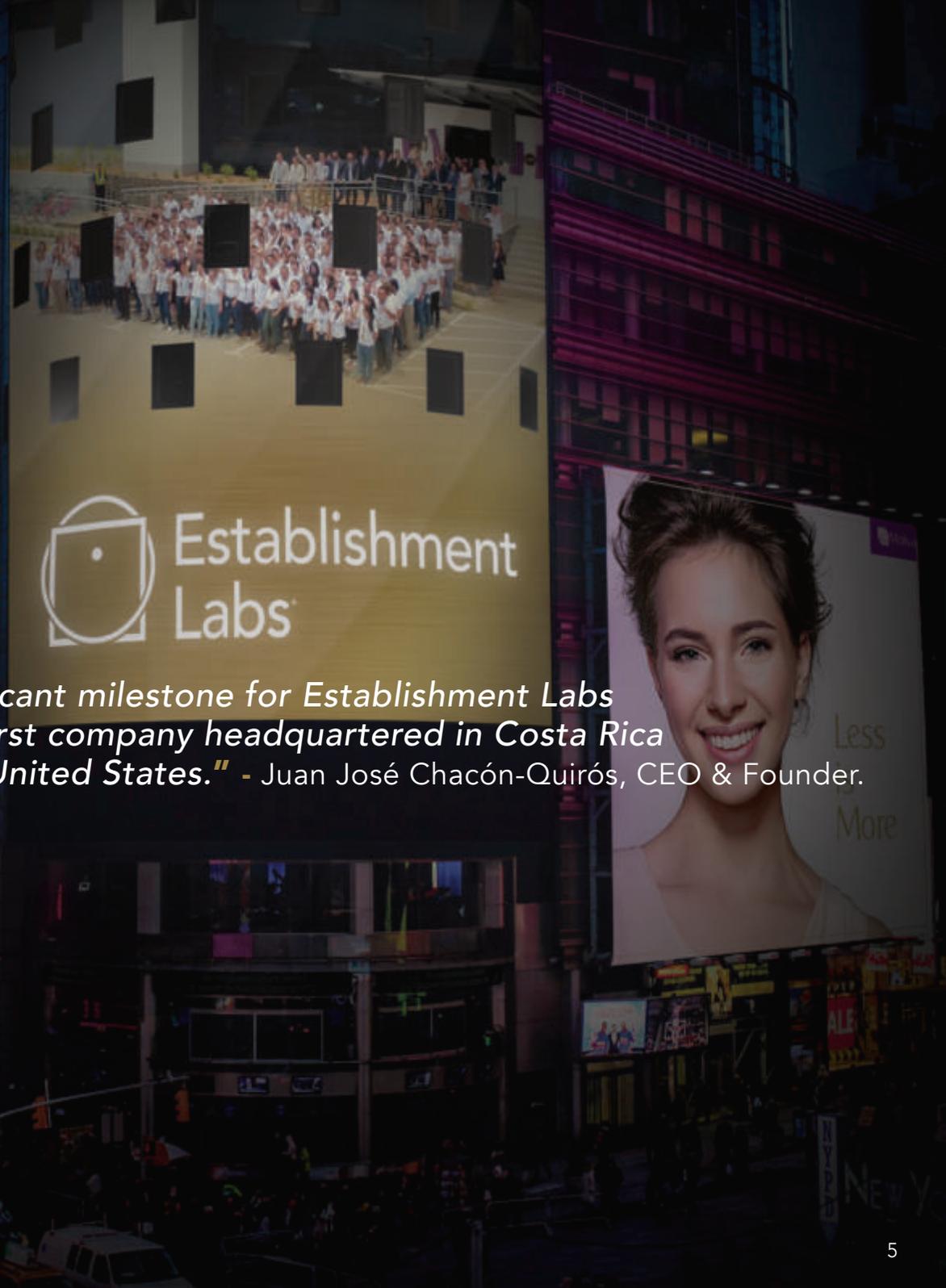
Establishment Labs® Holdings Inc. announced today that the company's common stock commenced trading on the NASDAQ Stock Market under the trading symbol "**ESTA**" following its initial public offering. Establishment Labs® is a global medical technology company focused on breast aesthetics and reconstruction technologies.

Founder and Chief Executive Officer Juan José Chacón-Quirós, joined by members of the company's management team and family, celebrated the company's first day of trading by visiting the exchange.

"Today's listing on NASDAQ represents a significant milestone for Establishment Labs and our shareholders, it's an honor to be the first company headquartered in Costa Rica to be listed on a major stock exchange in the United States." - Juan José Chacón-Quirós, CEO & Founder.

"We welcome Establishment Labs to the NASDAQ family, and look forward to supporting their continued success."

Establishment Labs continuously works to improve patient safety and aesthetic outcomes while simultaneously working towards its entry into the U.S. market."
- Joe Brantuk, Vice President, NASDAQ¹



¹ NEW YORK, July 19, 2018 (GLOBE NEWSWIRE)

US FDA Clinical Trial

US Study of safety and effectiveness of the Motiva Implants®

For the first time, a US clinical trial studying breast implants will include investigational sites in Europe. Additionally, it is being coordinated by the first female Medical Director, board-certified plastic surgeon Dr. Caroline Glicksman.



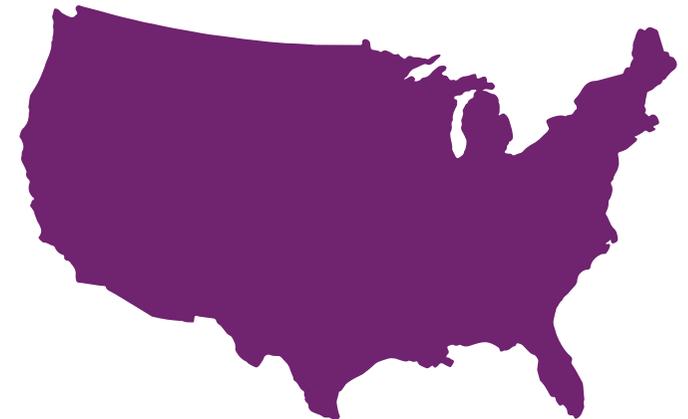
Dr. Caroline Glicksman



Motiva Implants®

A 10 Year Investigational Clinical Study

The Motiva Implants® investigational device exemption (IDE) clinical trial is a single arm, multi-center trial, designed to measure the safety and effectiveness of the Motiva Implants® SmoothSilk® Round and Ergonomix® in female patients who are undergoing primary breast augmentation, primary breast reconstruction, or revision surgery. With a population size of approximately 750 patients, 22 years and older, up to 40 study sites in the United States, Canada, Sweden, Germany and the UK, all subjects will be selected according to a strict protocol established by FDA regulations.



US Study of safety and effectiveness of the Motiva Implants®

Patients meeting the inclusion and exclusion criteria may be enrolled in the study. The primary safety endpoint is based on the incidence, severity, method of resolution, and duration of all complications on a “per-implant” and “per-subject” basis. The use of 3D imaging systems, such as Divina®, performed pre-operatively and at 1-10 year visits, will supplement the data and corroborate the manual measurements performed. An MRI sub-study will be done in parallel to determine the percentage of ruptures, with a subset of the treated population selected to obtain MRIs at 1,2,4,6,8 and 10 years.

Clinical study overview

Indication:	Breast implant surgery
Devices:	Motiva Implants® Round Plus and Ergonomix® with or without Q Inside® Safety Technology
Estimated Enrollment:	750 participants
Primary Purpose:	Aesthetic breast augmentation and breast reconstruction
Study Start Date:	March 2018

For more information: <https://motivaimplants.com/ustrial/>



Innovative Technologies

Shell Surface: SmoothSilk® also known as SilkSurface®

Characteristics :

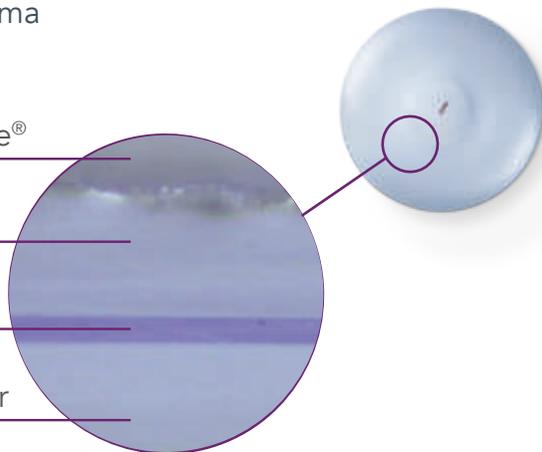
- Smooth surface with very low roughness
- A controlled uniform shell surface developed through 3D inverted nanotechnology imprinting
- Designed to have no particles, minimize inflammation and improve biocompatibility
- Designed to enable implant insertion through smaller incisions
- Designed to reduce risk of double capsule and late seroma

SmoothSilk®/Silksurface®

Standard Silicone Layer

BluSeal®

Standard Silicone Layer



BluSeal®

The Only Breast Implant with a visual safety barrier indicator for improved quality control

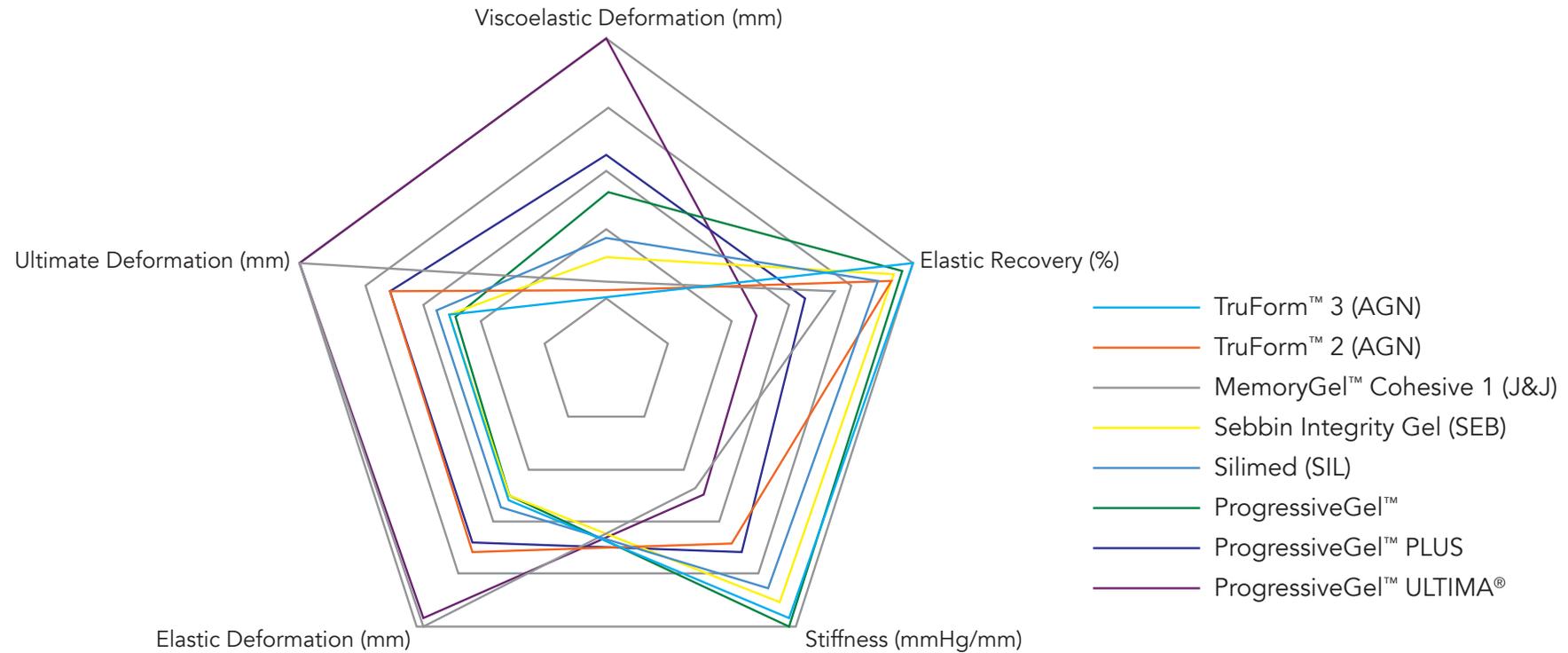
- Patented visual safety indicator that allows surgeons to assure the integrity of the entire implant shell
- BluSeal® is only available with Motiva Implants® which prevents the release of defective products

Designed to assure 100% uniformity of the barrier-layer technology, which prevents silicone gel diffusion into the body and assures implant quality.

Why is this important?

- There is evidence of low molecular weight silicone from gel-filled implants found in fibrous capsules, a phenomenon known as **gel bleeding**¹
- An association between capsular contracture and **the diffusion of low molecular weight silicone through the implant shell**² has been suggested

Rheological¹ Map of Gels used in Different Breast Implants



Impactful mechanical and rheological performance

- No fractures
- Soft gel
- Returns to its original state
- High elasticity
- Superior cohesive strength
- Low viscosity
- Optimal shell-to-gel interphase adhesion
- Avoids pockets
- Enhanced viscoelastic properties

Q Inside® Safety Technology

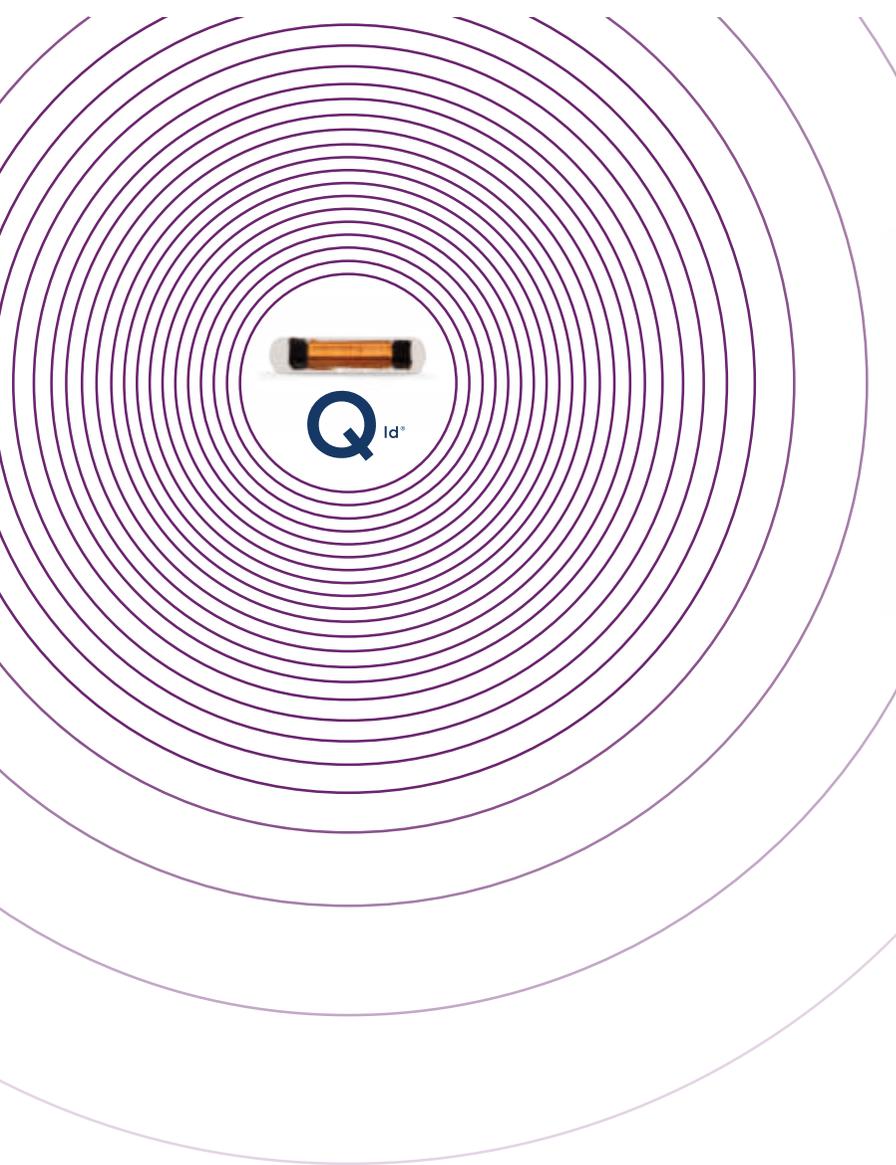
Q Inside® Safety Technology is an FDA cleared¹ passive radio frequency component with an unlimited lifespan. It provides patients with unique rights never available before, enabling quick identification of important implant details including the serial number, implant type, dimensions and manufacturing date.



MEETS THE HIGHEST QUALITY STANDARDS

MRI is possible with breast implants with Q Inside® Safety Technology

Motiva Implants® with Q Inside® Safety Technology are safe under Magnetic Resonance Imaging (MRI) with static magnetic field of 1.5-Tesla and 3-Tesla and compatible with all imaging modalities that could be required to study a clinical condition or to assess the implant's integrity.



Safety and performance of Motiva Implants® with Q Inside® Safety Technology

According to international standards, safety and performance of Motiva Implants® with Q Inside® Safety Technology were satisfactory when evaluated under 1.5T and 3T potencies.¹

Q Inside® Safety Technology, cleared by the US Food & Drug Administration (FDA) in 2004 for implantation in humans² meets with the current recommendations to safely mark implants with a unique device identification to satisfy the highest regulatory and quality controls.³

1. http://mrisafety.com/TheList_search.asp?s_list_description=Motiva&s_ANYwords=&s_object_category

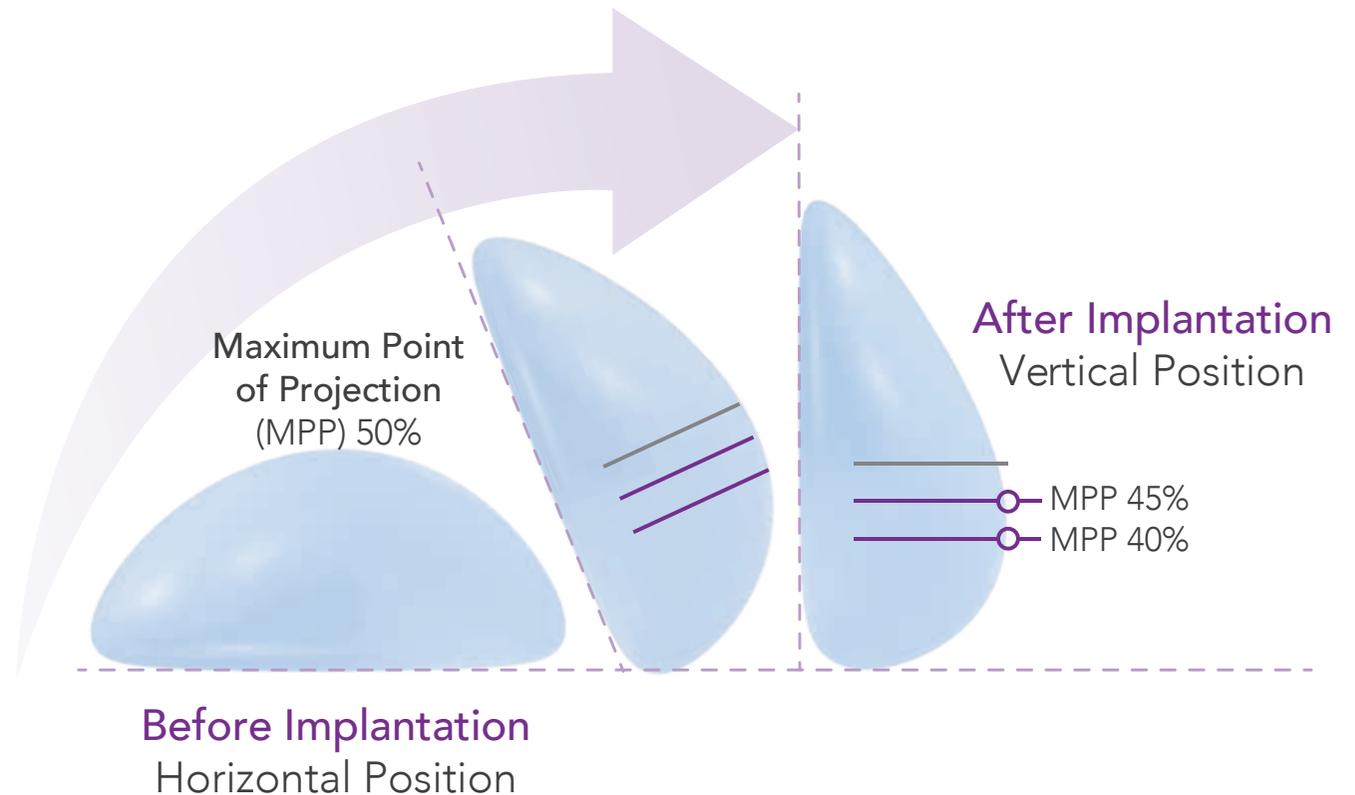
2. <https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmn/denovo.cfm?id=den040007>

3. Food and Drug Administration. Unique Device Identification: Direct Marking of Devices Guidance for Industry and Food and Drug Administration Staff, 17 November 2017. Available at <https://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/UniqueDeviceIdentification/default.html>

Ergonomy is derived from two greek terms. *Ergon* meaning work and *Nomoi* meaning natural law.

With this in mind, the concept of Motiva Ergonomix[®] Implants highlights the importance of linking quality designed products with natural human laws.

By creating an adaptive and state of the art gel-shell interphase that acts in accordance to the movement of the human body, the Motiva Ergonomix[®] Implant provides an optimized¹ and safe alternative product for patients searching for the implant with the most natural look and feel.



Reference: 1. Perry, C. L. (2018). The Rheology of the Filling Gels and Morphological Analysis of Motiva Implants[®] and Other Commercially Available Devices. Unpublished manuscript.

TrueTissue TECHNOLOGY

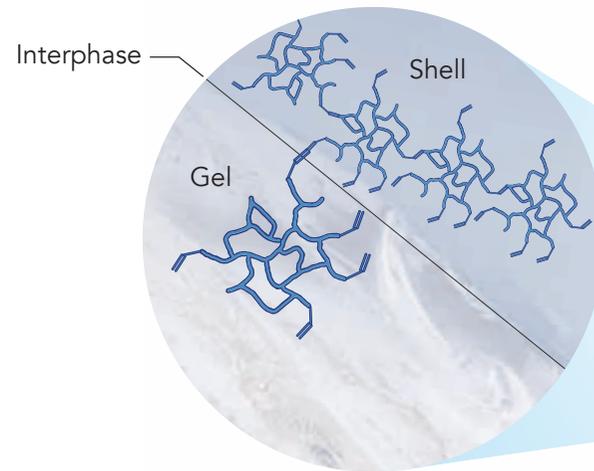
A system for implant breast surgery comprised by:

1. TrueMonobloc[®] with unique shell-gel interphase: Strength and Flexibility

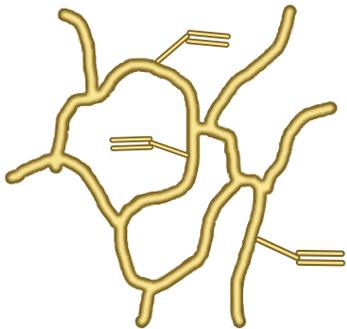
- Flexible, multilayer system that links all the components of the shell to create a single structure
- Chemical composition creates a unique highly adherent shell-gel interphase
- Ease of insertion
- Improved mechanical properties
- Outstanding safety profile



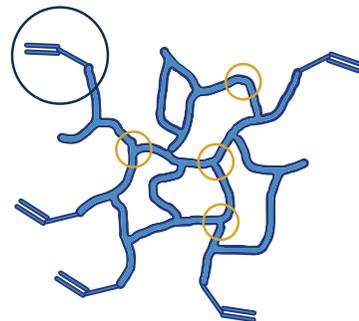
2. Optimal, highly adherent shell-gel interphase that enhances Motiva Ergonomix® performance



Previous Generation Silicone
Polymer Network
Pendant Vinyl



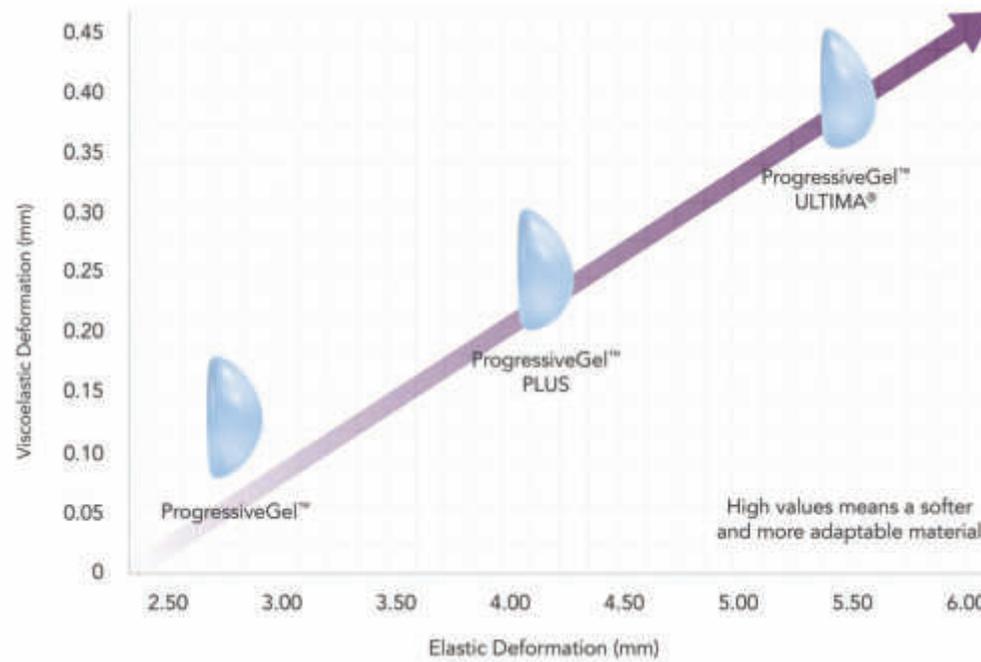
ProgressiveGel™ ULTIMA®
Silicone Polymer Network
Terminal Vinyl



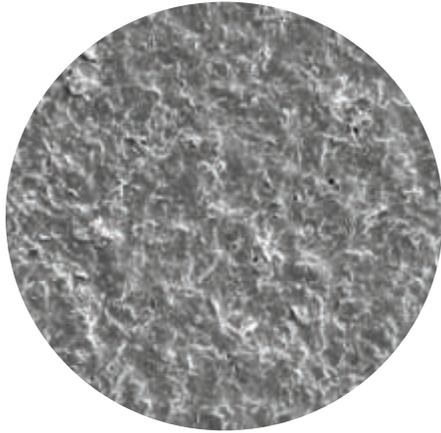
Previous generations of gels have vinyl groups in the middle of the silicone chains (pendant type). In ProgressiveGel™ ULTIMA® the vinyl groups are at the end of the chains (terminal vinyl), which makes them more reactive than pendant vinyl groups, thereby increasing the adhesion between the shell and the gel.

3. ProgressiveGel™ ULTIMA®: Unique Rheology

The highest elastic and viscoelastic deformation values, which translate into a softer and more adaptable gel.



4. SmoothSilk® also known as SilkSurface®: A Bioengineered Cell Friendly Surface



- Less bacterial adhesion¹ and less friction² for reduce inflammation
- Reduced risk of biofilm, seroma, double capsule, capsular contracture and potentially BIA-ALCL³⁻⁶
- No tissue in-growth
- Soft, thin capsule around the implant to maintain the breast softness over time

	Ergonomix® Implants	Traditional Anatomical Implants	Traditional Round Implants
Natural appearance when standing up.	Yes	Yes	No
Natural appearance when lying down.	Yes	No	No
Movement and softness similar to breast tissue.	Yes	No	No
Difficulty of insertion.	Minimal	Regular	Regular
Prevents rotation complications.	Yes	No	Yes

References: 1. Garth James, Ph.D., Laura Boegli, BS., John Hancock, BSME, Brian M. Kinney, MD. In-vitro Testing of Bacterial Attachment and Biofilm Formation on Different Breast Implant Outer Shell Surfaces. The American Association of Plastic Surgeons, 2018 Poster. 2. Coefficient of Friction on Five (5) sets of material. Test Report PN 135607. Plastic Testing Department: Akron Rubber Development Laboratory Inc. June, 2017. 3. Motiva Implants® Silicone Breast Implants: Summary of Clinical Data- 7-Year Follow Up. April 2018. Establishment Labs® Alajuela, Costa Rica. 4. Motiva Implants® Silicone Breast Implants: Summary of Clinical Data- 4-Year Follow Up. April 2018. Establishment Labs® Alajuela, Costa Rica. 5. Marcos Sforza, MD., Zaccheddu, MD, MSc., Alleruzzo, MD., Seno, MD., Mileto, MD., Paganelli, MD., Sulaiman, MD., Payne, MD., Maurovich-Horvat, PhD Preliminar. 3-year Evaluation of Experience with SilkSurface® and Velvet Surface® Motiva® Silicone Breast Implants: a Single Center Experience with 5813 Consecutive Breast Augmentation Cases. Aesthetic Surgery Journal 2017, 1–12. 6. Motiva Implants® Complaint Data Report October 2010 - June 2018.

100% silicone gel-filled, designed to prevent rippling

- Mastered rheological properties of silicone gels with controlled viscosity and elasticity
- Provides optimum performance:
 - Designed to prevent gel fracture
 - Designed to mimic the look and feel of natural breasts

ProgressiveGel™



ProgressiveGel™ PLUS



ProgressiveGel™ ULTIMA®



Next-Generation Silicone Gels

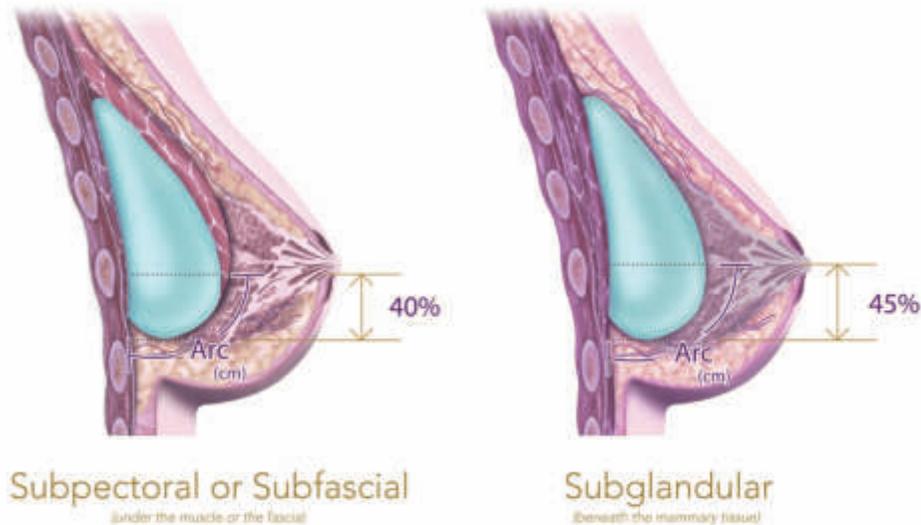
ADAPTING SURGICAL TECHNIQUE TO MOTIVA® ERGONOMIX® IMPLANTS UNIQUE IMPLANT SURFACE

Surgical techniques need to be adjusted when using implants that do not promote tissue ingrowth. Ergonomix® Implants are not hard devices that adhere to the chest but dynamic ones that naturally stretch the skin and fill the lower pole.

Recommendations when using Motiva Ergonomix® Implants:

1. A solid inframammary fold to support them as a strong "footstep".
2. Reinforcement of the new fold with deep permanent sutures.
3. Pocket control to avoid movement (or flipping) of the implants: "Hand in glove" pocket for the implant.
4. Projection versus size: Without tissue ingrowth, using larger volumes and higher projections may potentially cause implant flipping. Implants in subglandular position and volumes over 300 cc, as well as implants submuscular position and over 375 cc, should be used in full or lower projections.
5. Consider not lowering the IMF.

ARC LENGTH AND MAXIMUM POINT OF PROJECTION (MPP) BASED ON IMPLANT PLACEMENT WITH MOTIVA ERGONOMIX®



MotivaEDGE™

Interested in learning more tips, tricks & best practices?

Visit www.invivox.com to register for an upcoming preceptorship, masterclass or live surgery course offered by our Global Faculty.

Approximate Arc Length measurements based on clinical model. Approximate MPP % based on morphological model.

Motiva Ergonomix®



Catalogue #	\bar{A} (cm)	\bar{B} (cm)	\bar{D}_C (cm) 40%	\bar{D}_C (cm) 45%	V (cc)	Catalogue #	\bar{B} (cm)	\bar{D}_C (cm) 40%	\bar{D}_C (cm) 45%	V (cc)	Catalogue #	\bar{B} (cm)	\bar{D}_C (cm) 40%	\bar{D}_C (cm) 45%	V (cc)	Catalogue #	\bar{B} (cm)	\bar{D}_C (cm) 40%	\bar{D}_C (cm) 45%	V (cc)
ERSM-105Q	8.5	2.2	4.0	4.5	105	ERSD-135Q	3.1	4.5	5.1	135	ERSF-145Q	3.5	4.8	5.4	145	ERSC-180Q	4.0	5.2	5.8	180
ERSM-125Q	9	2.3	4.2	4.7	125	ERSD-155Q	3.3	4.8	5.4	155	ERSF-175Q	3.7	5.1	5.7	175	ERSC-210Q	4.2	5.4	6.1	210
ERSM-140Q	9.5	2.4	4.4	5.0	140	ERSD-180Q	3.4	5.0	5.6	180	ERSF-205Q	3.9	5.3	6.0	205	ERSC-240Q	4.5	5.8	6.5	240
ERSM-150Q	9.75	2.4	4.5	5.1	150*	ERSD-190Q	3.4	5.1	5.7	190*	ERSF-220Q	4.0	5.5	6.2	220	ERSC-260Q	4.6	5.9	6.7	260
ERSM-160Q	10	2.5	4.6	5.2	160	ERSD-205Q	3.5	5.2	5.9	205	ERSF-235Q	4.1	5.6	6.3	235	ERSC-280Q	4.8	6.2	6.9	280
ERSM-170Q	10.25	2.5	4.7	5.3	170*	ERSD-215Q	3.5	5.3	6.0	215*	ERSF-255Q	4.2	5.8	6.5	255	ERSC-300Q	4.9	6.3	7.1	300
ERSM-185Q	10.5	2.6	4.9	5.5	185	ERSD-230Q	3.6	5.4	6.1	230	ERSF-275Q	4.3	5.9	6.6	275	ERSC-325Q	5.1	6.5	7.3	325
ERSM-205Q	10.75	2.6	5.0	5.6	205*	ERSD-245Q	3.7	5.6	6.3	245	ERSF-295Q	4.4	6.0	6.8	295	ERSC-350Q	5.2	6.6	7.5	350
ERSM-220Q	11	2.7	5.1	5.7	220	ERSD-265Q	3.8	5.7	6.4	265	ERSF-315Q	4.5	6.2	7.0	315	ERSC-380Q	5.4	6.9	7.7	380
ERSM-230Q	11.25	2.7	5.2	5.8	230*	ERSD-285Q	3.8	5.8	6.5	285	ERSF-335Q	4.6	6.3	7.1	335	ERSC-410Q	5.5	7.0	7.9	410
ERSM-245Q	11.5	2.8	5.3	6.0	245	ERSD-300Q	3.9	5.9	6.7	300	ERSF-355Q	4.7	6.5	7.3	355	ERSC-440Q	5.7	7.2	8.1	440
ERSM-260Q	11.75	2.8	5.4	6.1	260*	ERSD-320Q	3.9	6.0	6.7	320	ERSF-375Q	4.8	6.6	7.4	375	ERSC-475Q	5.8	7.3	8.3	475
ERSM-275Q	12	2.9	5.5	6.2	275	ERSD-340Q	4.0	6.1	6.9	340	ERSF-400Q	4.9	6.7	7.6	400	ERSC-510Q	6.0	7.6	8.5	510
ERSM-290Q	12.25	2.9	5.6	6.3	290*	ERSD-360Q	4.0	6.2	7.0	360	ERSF-425Q	5.0	6.9	7.7	425	ERSC-550Q	6.1	7.7	8.7	550
ERSM-310Q	12.5	3.0	5.7	6.5	310	ERSD-380Q	4.1	6.3	7.1	380	ERSF-450Q	5.1	7.0	7.9	450	ERSC-590Q	6.3	7.9	8.9	590
ERSM-360Q	13	3.1	6.0	6.7	360	ERSD-425Q	4.3	6.6	7.5	425	ERSF-500Q	5.3	7.3	8.2	500	ERSC-650Q	6.6	8.3	9.3	650*
ERSM-400Q	13.5	3.2	6.2	7.0	400	ERSD-475Q	4.4	6.8	7.7	475	ERSF-550Q	5.5	7.6	8.5	550	ERSC-725Q	6.9	8.6	9.7	725*
ERSM-430Q	14	3.3	6.4	7.2	430	ERSD-525Q	4.5	7.0	7.9	525	ERSF-625Q	5.7	7.8	8.8	625	ERSC-825Q	7.2	9.0	10.1	825*
ERSM-475Q	14.5	3.4	6.6	7.5	475*	ERSD-575Q	4.6	7.3	8.2	575	ERSF-700Q	5.9	8.1	9.1	700	ERSC-925Q	7.5	9.3	10.5	925*
ERSM-525Q	15	3.5	6.9	7.7	525*	ERSD-625Q	4.8	7.5	8.5	625	ERSF-775Q	6.1	8.4	9.4	775	ERSC-1050Q	7.8	9.7	10.9	1050*

A=Base B=Projection C=Arc Length V=Volume.
Approximate Arc Length measurements based on clinical model.

* Special Order

Ergonomix® Q

Mini	Demi	Full	Corsé	ProgressiveGel™ ULTIMA®	BluSeal®	Single Pack	TwinPack	Sizers	Q Inside®	5Y Extended Warranty**
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

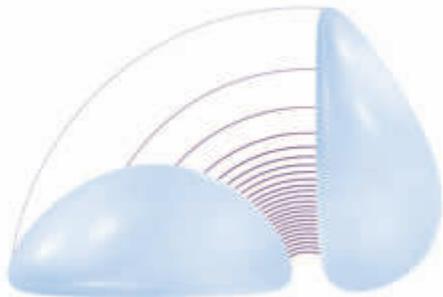
**Optional

Motiva Ergonomix® Oval

Patient body adaptability | Rotation friendly | Radio-opaque lines for x-ray visibility



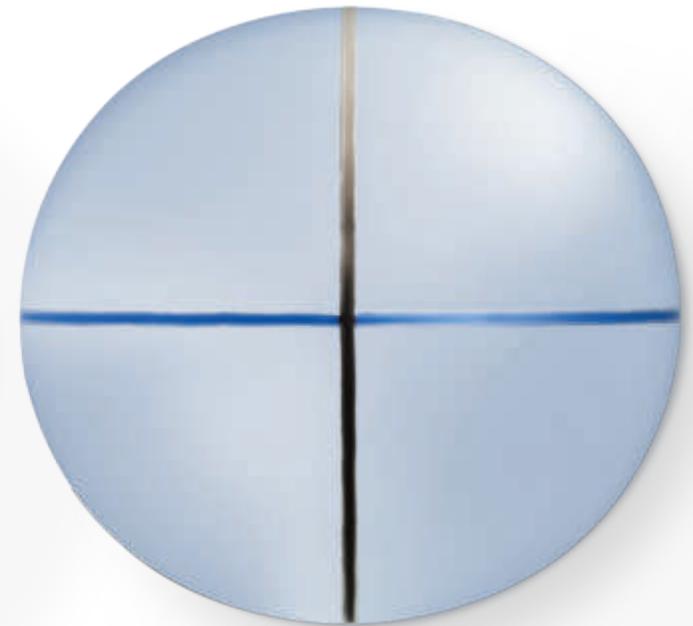
ProgressiveGel™ ULTIMA® and TrueTissue Technology allow Motiva Ergonomix® Oval to hold the desired silhouette of traditional anatomical implants while providing more softness and responding to movement and gravity like a natural breast.



Laying down vs standing up position.



Vertical Position



Horizontal Position

Anatomical TrueFixation[®]

Easy to implant | Safe | Natural look & feel

Silicone Tabs

The only anatomical breast implant with two reinforced silicone tabs to help reducing the risk of post-surgical implant rotation.

Superior Arch

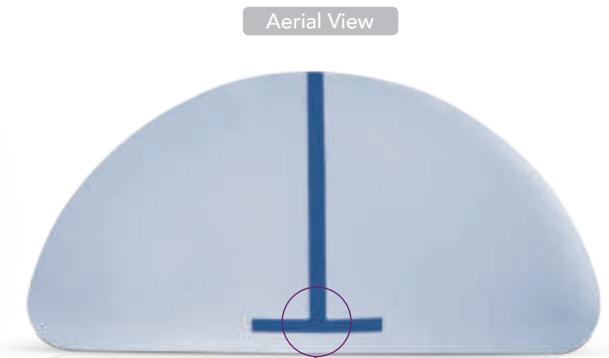
- Less movement/sliding
- Helps to maintain implant position



Posterior View



Anterior View



Aerial View

Orientation Guides

Orientation dots along superior arch.
Radiopaque T-line inferiorly for visibility on X-ray scan

Motiva Anatomical TrueFixation®

Catalogue #	 (cm)	 (cm)	 (cm)	 (cm)	V(cc)	Catalogue #	 (cm)	 (cm)	 (cm)	 (cm)	V(cc)
FF FULL HEIGHT FULL PROJECTION 						FC FULL HEIGHT CORSÉ PROJECTION 					
ASFF-44Q	11.0	11.5	4.4	6.8	325	ASFC-54Q	11.0	11.5	5.4	7.7	400
ASFF-46Q	11.5	12.0	4.6	7.1	370	N/A	N/A	N/A	N/A	N/A	N/A
ASFF-48Q	12.0	12.5	4.8	7.4	420	ASFC-58Q	12.0	12.5	5.8	8.3	505
ASFF-50Q	12.5	13.0	5.0	7.7	475	ASFC-60Q	12.5	13.0	6.0	8.6	560
ASFF-52Q	13.0	13.5	5.2	8.0	535	N/A	N/A	N/A	N/A	N/A	N/A
ASFF-54Q	13.5	14.0	5.4	8.3	600	N/A	N/A	N/A	N/A	N/A	N/A
MF MEDIUM HEIGHT FULL PROJECTION 						MC MEDIUM HEIGHT CORSÉ PROJECTION 					
ASMF-44Q	11.0	10.0	4.4	6.4	280	ASMC-54Q	11.0	10.0	5.4	7.3	340
ASMF-46Q	11.5	10.5	4.6	6.7	320	ASMC-56Q	11.5	10.5	5.6	7.6	390
ASMF-48Q	12.0	11.0	4.8	7.0	365	ASMC-58Q	12.0	11.0	5.8	7.9	440
ASMF-50Q	12.5	11.5	5.0	7.3	415	ASMC-60Q	12.5	11.5	6.0	8.2	495
ASMF-52Q	13.0	12.0	5.2	7.6	465	ASMC-62Q	13.0	12.0	6.2	8.5	555
ASMF-54Q	13.5	12.5	5.4	7.9	525	N/A	N/A	N/A	N/A	N/A	N/A
LF LOW HEIGHT FULL PROJECTION 						LC LOW HEIGHT CORSÉ PROJECTION 					
ASLF-44Q	11.0	9.0	4.4	6.2	250	ASLC-54Q	11.0	9.0	5.4	7.1	305
ASLF-46Q	11.5	9.5	4.6	6.5	285	ASLC-56Q	11.5	9.5	5.6	7.4	350
ASLF-48Q	12.0	10.0	4.8	6.8	330	ASLC-58Q	12.0	10.0	5.8	7.7	400
ASLF-50Q	12.5	10.5	5.0	7.1	375	ASLC-60Q	12.5	10.5	6.0	8.0	450
ASLF-52Q	13.0	11.0	5.2	7.4	425	N/A	N/A	N/A	N/A	N/A	N/A
ASLF-54Q	13.5	11.5	5.4	7.7	480	N/A	N/A	N/A	N/A	N/A	N/A

A=Base D=Height B=Projection C=Inferior Arc Distance V=Volume

Anatomical TrueFixation®									
Full	Corsé	SilkSurface®	ProgressiveGel™ PLUS	BluSeal®	Single Pack	TwinPack	Sizers	Q Inside®	5Y Extended Warranty*
									

*Optional

Motiva® Round

Upper pole fullness | Highest projection | Round aesthetic appearance



100% Silicone gel-filled, designed to prevent rippling

Motiva® Round



Catalogue #	$\overset{\circ}{A}$ (cm)	$\underset{\sim}{D}_B$ (cm)	$\underset{\sim}{D}_C$ (cm)	V (cc)	Catalogue #	$\underset{\sim}{D}_B$ (cm)	$\underset{\sim}{D}_C$ (cm)	V (cc)	Catalogue #	$\underset{\sim}{D}_B$ (cm)	$\underset{\sim}{D}_C$ (cm)	V (cc)	Catalogue #	$\underset{\sim}{D}_B$ (cm)	$\underset{\sim}{D}_C$ (cm)	V (cc)
RSM-105+Q	8.5	2.2	5.0	105	RSD-135+Q	3.1	5.7	135	RSF-145+Q	3.5	6.0	145	RSC-180+Q	4.0	6.5	180
RSM-125+Q	9	2.3	5.3	125	RSD-155+Q	3.3	6.0	155	RSF-175+Q	3.7	6.3	175	RSC-210+Q	4.2	6.8	210
RSM-140+Q	9.5	2.4	5.5	140	RSD-180+Q	3.4	6.3	180	RSF-205+Q	3.9	6.7	205	RSC-240+Q	4.5	7.2	240
RSM-150+Q	9.75	2.4	5.6	150*	RSD-190+Q	3.4	6.4	190*	RSF-220+Q	4.0	6.9	220	RSC-260+Q	4.6	7.4	260
RSM-160+Q	10	2.5	5.8	160	RSD-205+Q	3.5	6.5	205	RSF-235+Q	4.1	7.1	235	RSC-280+Q	4.8	7.7	280
RSM-170+Q	10.25	2.5	5.9	170*	RSD-215+Q	3.5	6.6	215*	RSF-255+Q	4.2	7.2	255	RSC-300+Q	4.9	7.9	300
RSM-185+Q	10.5	2.6	6.1	185	RSD-230+Q	3.6	6.8	230	RSF-275+Q	4.3	7.4	275	RSC-325+Q	5.1	8.2	325
RSM-205+Q	10.75	2.6	6.2	205*	RSD-245+Q	3.7	7.0	245	RSF-295+Q	4.4	7.6	295	RSC-350+Q	5.2	8.3	350
RSM-220+Q	11	2.7	6.4	220	RSD-265+Q	3.8	7.1	265	RSF-315+Q	4.5	7.7	315	RSC-380+Q	5.4	8.6	380
RSM-230+Q	11.25	2.7	6.5	230*	RSD-285+Q	3.8	7.2	285	RSF-335+Q	4.6	7.9	335	RSC-410+Q	5.5	8.7	410
RSM-245+Q	11.5	2.8	6.6	245	RSD-300+Q	3.9	7.4	300	RSF-355+Q	4.7	8.1	355	RSC-440+Q	5.7	9.0	440
RSM-260+Q	11.75	2.8	6.7	260*	RSD-320+Q	3.9	7.5	320	RSF-375+Q	4.8	8.2	375	RSC-475+Q	5.8	9.2	475
RSM-275+Q	12	2.9	6.9	275	RSD-340+Q	4.0	7.7	340	RSF-400+Q	4.9	8.4	400	RSC-510+Q	6.0	9.5	510
RSM-290+Q	12.25	2.9	7.0	290*	RSD-360+Q	4.0	7.8	360	RSF-425+Q	5.0	8.6	425	RSC-550+Q	6.1	9.6	550
RSM-310+Q	12.5	3.0	7.2	310	RSD-380+Q	4.1	7.9	380	RSF-450+Q	5.1	8.8	450	RSC-590+Q	6.3	9.9	590
RSM-360+Q	13	3.1	7.5	360	RSD-425+Q	4.3	8.3	425	RSF-500+Q	5.3	9.1	500	RSC-650+Q	6.6	10.3	650
RSM-400+Q	13.5	3.2	7.7	400	RSD-475+Q	4.4	8.5	475	RSF-550+Q	5.5	9.5	550	RSC-725+Q	6.9	10.8	725
RSM-430+Q	14	3.3	8.0	430	RSD-525+Q	4.5	8.8	525	RSF-625+Q	5.7	9.8	625	RSC-825+Q	7.2	11.2	825
RSM-475+Q	14.5	3.4	8.3	475*	RSD-575+Q	4.6	9.1	575	RSF-700+Q	5.9	10.2	700	RSC-925+Q	7.5	11.7	925
RSM-525+Q	15	3.5	8.6	525*	RSD-625+Q	4.8	9.4	625	RSF-775+Q	6.1	10.5	775	RSC-1050+Q	7.8	12.1	1050

A=Base B=Projection C=Arc Length V=Volume

* Special Order

SmoothSilk® / SilkSurface® PLUS Q

Mini	Demi	Full	Corsé	ProgressiveGel™ PLUS	BluSeal®	Single Pack	TwinPack	Sizers	Q Inside®	5Y Extended Warranty**
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

**Optional

- Now available with improved gel to prevent fracture
- SmoothSilk® surface, also known as SilkSurface®
- Purple to easily distinguish from implants
- Single use

Motiva® Silicone Breast Sizer												
MINI <small>Low Projection</small>				DEMI <small>Moderate Projection</small>			FULL <small>High Projection</small>			CORSEÉ <small>Super High Projection</small>		
A (cm)	Sizer Catalogue #	D _B (cm)	V (cc)	Sizer Catalogue #	D _B (cm)	V (cc)	Sizer Catalogue #	D _B (cm)	V (cc)	Sizer Catalogue #	D _B (cm)	V (cc)
8.5	SZM-105	2.2	105	SZD-135	3.1	135	SZF-145	3.5	145	SZC-180	4.0	180
9	SZM-125	2.3	125	SZD-155	3.3	155	SZF-175	3.7	175	SZC-210	4.2	210
9.5	SZM-140	2.4	140	SZD-180	3.4	180	SZF-205	3.9	205	SZC-240	4.5	240
9.75	SZM-150	2.4	150*	SZD-190	3.4	190*	SZF-220	4.0	220	SZC-260	4.6	260
10	SZM-160	2.5	160	SZD-205	3.5	205	SZF-235	4.1	235	SZC-280	4.8	280
10.25	SZM-170	2.5	170*	SZD-215	3.5	215*	SZF-255	4.2	255	SZC-300	4.9	300
10.5	SZM-185	2.6	185	SZD-230	3.6	230	SZF-275	4.3	275	SZC-325	5.1	325
10.75	SZM-205	2.6	205*	SZD-245	3.7	245	SZF-295	4.4	295	SZC-350	5.2	350
11	SZM-220	2.7	220	SZD-265	3.8	265	SZF-315	4.5	315	SZC-380	5.4	380
11.25	SZM-230	2.7	230*	SZD-285	3.8	285	SZF-335	4.6	335	SZC-410	5.5	410
11.5	SZM-245	2.8	245	SZD-300	3.9	300	SZF-355	4.7	355	SZC-440	5.7	440
11.75	SZM-260	2.8	260*	SZD-320	3.9	320	SZF-375	4.8	375	SZC-475	5.8	475
12	SZM-275	2.9	275	SZD-340	4.0	340	SZF-400	4.9	400	SZC-510	6.0	510
12.25	SZM-290	2.9	290*	SZD-360	4.0	360	SZF-425	5.0	425	SZC-550	6.1	550
12.5	SZM-310	3.0	310	SZD-380	4.1	380	SZF-450	5.1	450	SZC-590	6.3	590
13	SZM-360	3.1	360	SZD-425	4.3	425	SZF-500	5.3	500	SZC-650	6.6	650
13.5	SZM-400	3.2	400	SZD-475	4.4	475	SZF-550	5.5	550	SZC-725	6.9	725
14	SZM-430	3.3	430	SZD-525	4.5	525	SZF-625	5.7	625	SZC-825	7.2	825
14.5	SZM-475	3.4	475*	SZD-575	4.6	575	SZF-700	5.9	700	SZC-925	7.5	925
15	SZM-525	3.5	525*	SZD-625	4.8	625	SZF-775	6.1	775	SZC-1050	7.8	1050



A=Base B=Projection V=Volume | This matrix is for use with Motiva Ergonomix® and Motiva® Round only.
 * Special Order

8-Year Post-Market Surveillance of Motiva Implants®



Data collection to monitor the safety and effectiveness of Motiva Implants®.

Since the commercial launch of Sterile Silicone Breast Implants Motiva Implant Matrix® in October 2010, Establishment Labs® has placed a total of 578,613 breast implants in the market, including Latin America, Europe, Middle East, Africa, and Asia-Pacific regions.

477 (0.082%) complaints have been reported to Establishment Labs® up to the end of September 2018 and 179 events have been classified as clinically related.¹

Motiva Implants® Clinical Complaints from October 2010 to September 2018

Complication	Number of reported cases	Risk rates %
Capsular contracture	122*	<1%
Rupture after implantation (<i>surgical damage</i>)**	27	<1%
Infection	12	<1%
Early seroma (< 1 year)	6	<1%
Undetermined	6	<1%
Others	5	<1%
Hematoma	1	<1%
Late seroma (> 1 year)	0	0%
Double capsule	0	0%
Breast implant associated anaplastic large cell lymphoma (BIA-ALCL)	0	0%

<1%

* 75 confirmed cases (Baker Grade III/IV) and 47 unconfirmed cases | ** No reported cases of rupture due to device failure

Ongoing post-market surveillance is important to us and we encourage reporting of all Motiva® product complaints:

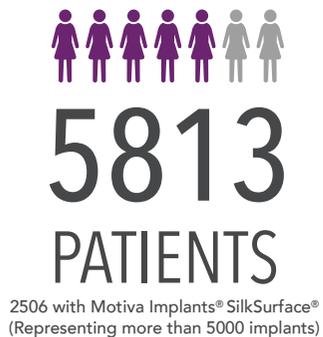
<https://motiva.health/support/>

Reference: 1. Motiva Implants® Complaint Data Report October 2010 - September 2018. Our prospective postmarket surveillance data was collected from procedures performed outside of the U.S. between October 2010 and September 2018. Our data is self-reported rather than collected as mandatory follow-ups and was generated solely for our postmarket surveillance rather than in connection with an FDA PMA approval study.



MOTIVA IMPLANTS® 3 YEAR RETROSPECTIVE CLINICAL DATA¹

Study published in Aesthetic Surgery Journal



SURGICAL TECHNIQUE



Reference: 1. Sforza M, Zaccheddu R, Alleruzzo A, et al. Preliminary 3-year evaluation of experience with SilkSurface and VelvetSurface Motiva silicone breast implants: A single-center experience with 5813 consecutive breast augmentation cases. Aesthet Surg J. 2018;38(Suppl 2):S62-S73

RESULTS



OVERALL COMPLICATION RATE WITH MOTIVA IMPLANTS® SMOOTHSILK®

Complications were: Early Seroma, Infection,
Wound Dehiscence



WITH MOTIVA IMPLANTS® VELVETSURFACE®

Complications were: Early Seroma, Infection,
Hematoma, Wound Dehiscence and Malposition

NO CASES OF:

0%

CAPSULAR
CONTRACTURE

0%

RUPTURE
DUE TO DEVICE FAILURE

0%

RIPPLING

0%

LATE
SEROMA

Implant Registration on MotivaImagine® App & Warranty



Register to take advantage of the Extended Warranty

Using the Motiva Implants® ID Card, implants registered with their serial number during the first 90 days after surgery will obtain this warranty. Registration is through the MotivaImagine® app, or by visiting: <https://register.motivaimagine.com/>

The Warranty Card

This card contains important information about the medical device and the surgical procedure performed.

MotivaImagine® App



Download the MotivaImagine® App

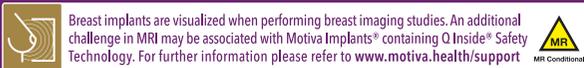


Patient's name

Date of implantation

Position of the implant

Surgeon's name



www.motiva.health

We care about safety

All of our implants are covered against rupture by the *Always Confident Warranty*[®], and by our Product Replacement Policy against capsular contracture, Baker grades III and IV for a period of 10 years.

We also offer our Motiva[®] Extended Warranty Programs, for additional coverage:

Motiva Implants[®] with Q Inside[®] Safety Technology

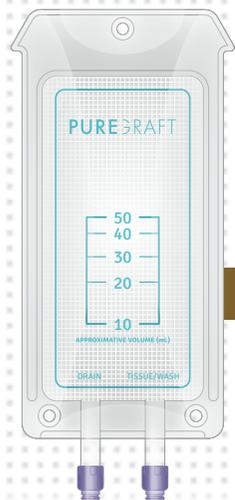


For selected parties, the Motiva[®] 5 year Extended Warranty Program covers replacement of all mammary Motiva Implants[®] with Q Inside[®] if the implants are registered on the Motiva[®] website or Motivalmagine[®] App and a non-refundable fee of €200 has been applied to enroll the patient in the program. Patients must register implanted devices during the first 90 days after the initial breast surgery.

Additionally, patients who registered products with our 5Y Motiva Program[™], may receive up to €2,500 of financial assistance applicable to the cost of the revision surgery in the case of a warranty claim for rupture or capsular contracture Baker grades III and IV if they have complied with these terms, conditions and claim procedures.

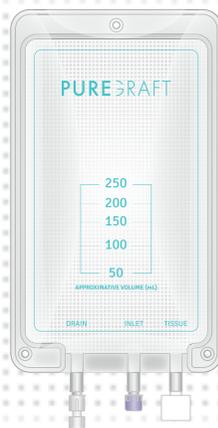


Closed-system design for safer, sterile processing



PUREGRAFT® 50
30 – 50 mL

Catalogue #
MIE-021(5 Pack)



PUREGRAFT® 250
50 – 250 mL

Catalogue #
MIE-037



PUREGRAFT® 850
200 – 850 mL

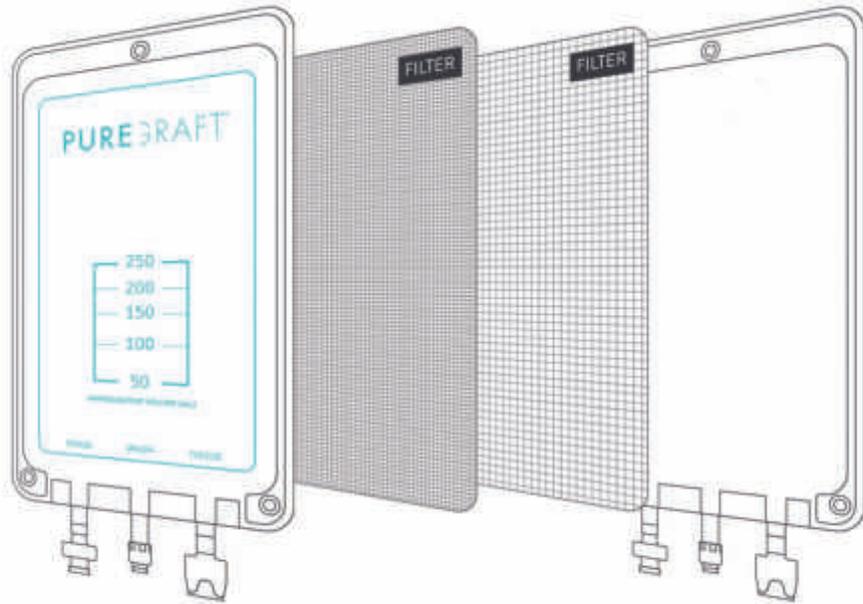
Catalogue #
MIE-038

64% of fat grafters using unstandardized techniques admit that **poor retention** is their biggest challenge.¹

Puregraft® processed fat has a clinically proven retention of **73%** at 1 year, regardless of graft volume.²

Closed-system design for safer, sterile processing

How it works

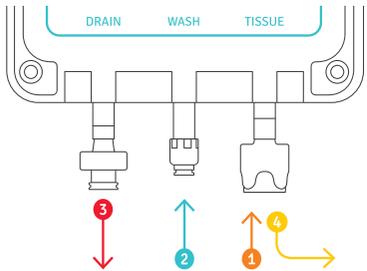


Puregraft®'s selective filtration technology was designed to dialyze fat tissue in a gentle and reproducible manner to preserve the regenerative properties of fat.

When using the Puregraft® System, you can expect the same high quality fat tissue in every syringe for every patient.

Closed-system design | Easy disposal | No re-sterilization concerns

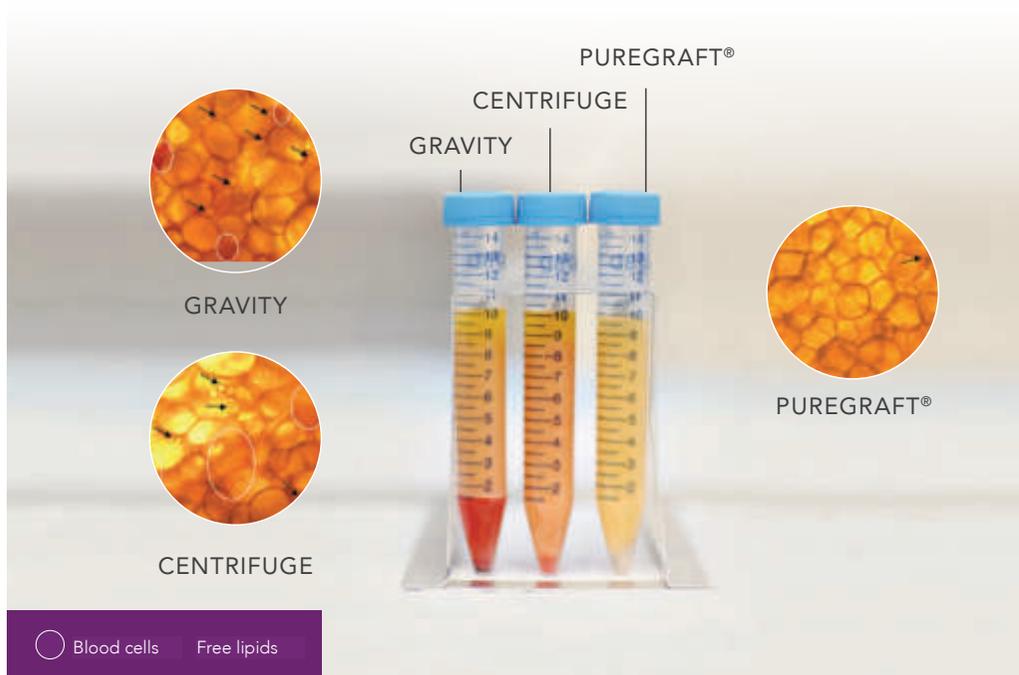
Puregraft® keeps the tissue contained within a closed-system to maintain the highest standards of sterility.



- 1 Add lipoaspirate.
- 2 Wash with lactated ringers.
- 3 Drain free lipids & other contaminants.
- 4 Remove graft for volumizing & contouring.

Data-driven approach to improve retention and predictability

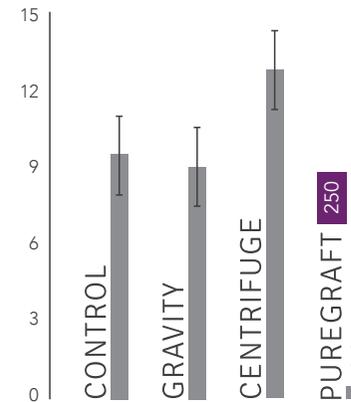
The most predictable fat graft on the market



Puregraft® is the only system that has been clinically validated in humans to improve long-term graft retention.*

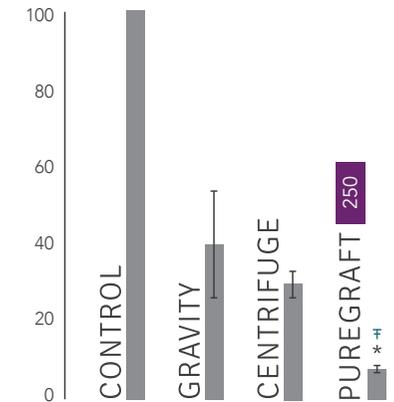
Lipid Content**

% of Lipid content



White Blood Cell Content**

Relative WBC Content/g Tissue (Normalized to Control %)



The presence of lipid and blood within a fat graft can cause inflammation, tissue damage and reduced graft retention. Removal of these contaminants is critical for an optimal outcome.

Puregraft® removes more than 97% of lipid and blood within the graft. Standard techniques contain more than 10x as many contaminants.

Data published in multiple peer-reviewed studies have demonstrated that the Puregraft® process removes more contaminants and leads to higher retention rates than centrifuged tissue.

* Long-Term Volumetric Retention of Autologous Fat Grafting Processed With Closed-Membrane Filtration, David J. Gerth, Bethany King, Lesley Rabach, Robert A. Glasgold and Mark J. Glasgold. Aesthet Surg J. 2014 Sep;34(7):985-94.

** Zhu M, Cohen SR, Hicok KC, Shanahan RK, Strem BM, Yu JC et al. Comparison of three different fat graft preparation methods: gravity separation, centrifugation, and simultaneous washing with filtration in a closed-system. Plast Reconstr Surg 2013; 131(4): 873-80.

‡* *p<0.01 when compared with control, ‡p<0.01 when compared with centrifugation graft preparation method.

MotivaImagine® Bulb-Cannula Kit:

Revolutionizing the world of breast augmentation

A patented system* for safe harvesting and fat grafting in breast surgery.

MotivaImagine® Bulb-cannula Kit has been designed and tested to protect the breast implant integrity during fat grafting procedures.

As part of MotivaHybrid® - a single-use set with premium quality fat transfer instruments.



* Patent pending.

TwinPack

Improved Traceability

- TwinPack packaging system assures ordering and use of a pair of identically sized implants from the same production, materials, and sterilization lots — providing the ultimate assurance that devices will have the same expiration date
- Facilitates implant traceability



Divina® 3D Simulation Technology

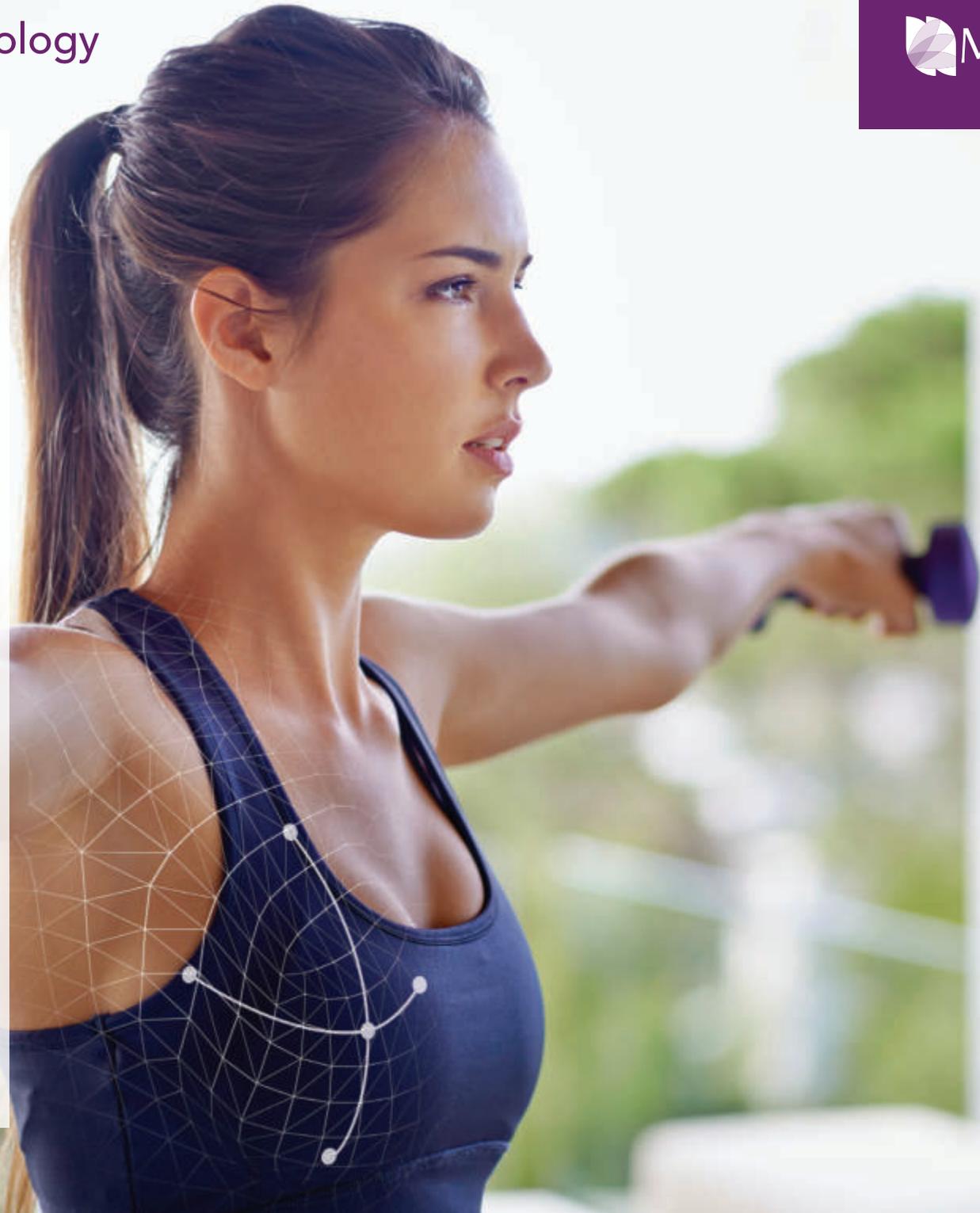


Divina® allows you to capture the patient's body as a set of 3D data, incorporating anatomical measures as well as photo-realistic precision. This technique uses in a unique way, the physical characteristics of the patient to accurately portray the post-operative 3D images of her body.

With the Divina® experience, a routine consultation for breast augmentation surgery becomes extraordinary, and the resulting simulations are a very close representation to the reality of how the patient will look after surgery.

Through this technology you will be able to:

- Select the adequate implant, by determining the preexisting volume and the shape of the thorax
- Select and simulate the collocation of the implants, to show your patient how they would look on her body



divina®



Catalogue #
MIE-026

MotivaHybrid® module now available for use with
Portable MotivaImagine® simulation system

powered by  crisalix

Pre-op Implant only MotivaHybrid®



Catalogue #

MIE-010

Samsung Gear VR
- Virtual Reality Headset

Catalogue #

MIE-011

Apple iPad Air 2

Catalogue #

MIE-012

Samsung Galaxy S6 cellular

Catalogue #

MIE-013

Occipital Structure Sensor

From Concept to Standard

The optimal balance between **tissue coverage** and **silicone volume**, providing consistency to a historically variable procedure.

Surgeons **best-in-class results in breast aesthetics.**

The MotivaHybrid® technique and proprietary tools help deliver **better and reproducible results** and please discerning patients.

Safety Considerations

- Reduce silicone volume
- Use a smaller incision
- Increase naturalness through use of the patient's own fat

Patient and Aesthetic Considerations

- Precisely sculpted shape with possibility to enhance cleavage
- Smaller implant with smaller incision scar
- Opportunity for expanded aesthetic outcomes
 - Fat reduction in donor site
 - Volume enhancement in additional sites

Practice Considerations

- Premium procedure and enhanced outcomes validate premium pricing
- Increased revenue through additional patient benefits
- Marketing support through MotivaImagine Center® Program



MotivaHybrid® Kit Components

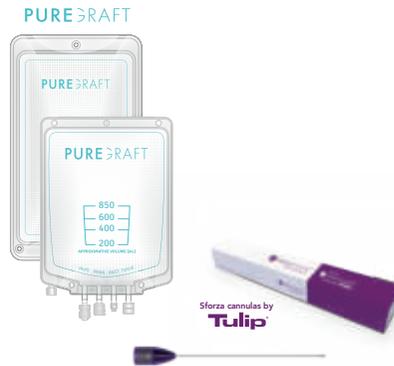
Motiva Implants® for quality and reliability

- A complete portfolio of industry-leading breast Implants



Puregraft using Sforza cannulas by Tulip® for long-lasting fat graft

- Only system clinically validated to improve long-term graft retention
- Closed-system design for safer sterile processing
- Intuitive, step-by-step process incorporates seamlessly into surgical workflow



MotivaImagine® Hybrid 3D Module by Crisalix™ for precise surgical assessment and planning

- Pre-operation volume assessment
- Precise and easy calculation of fat volume needed
- Identification of areas optimal for fat placement
- Standardized algorithm yields customizable, yet reproducible results



Four Steps



3D Surgical Planning

With proprietary MotivaHybrid® 3D module



Breast Augmentation

With Motiva Implants® (and recommended MotivaImagine® Insertion Sleeve)



Fat Harvesting & Filtration

- Harvest using the MotivaImagine® Sforza Harvester by Tulip®
- Filtering using Puregraft device



Fat Injection

Inject using the MotivaImagine® cannula by Tulip® for precise lipofilling



For surgeons looking to elevate their profile and acquire the innovative edge patients thrive.



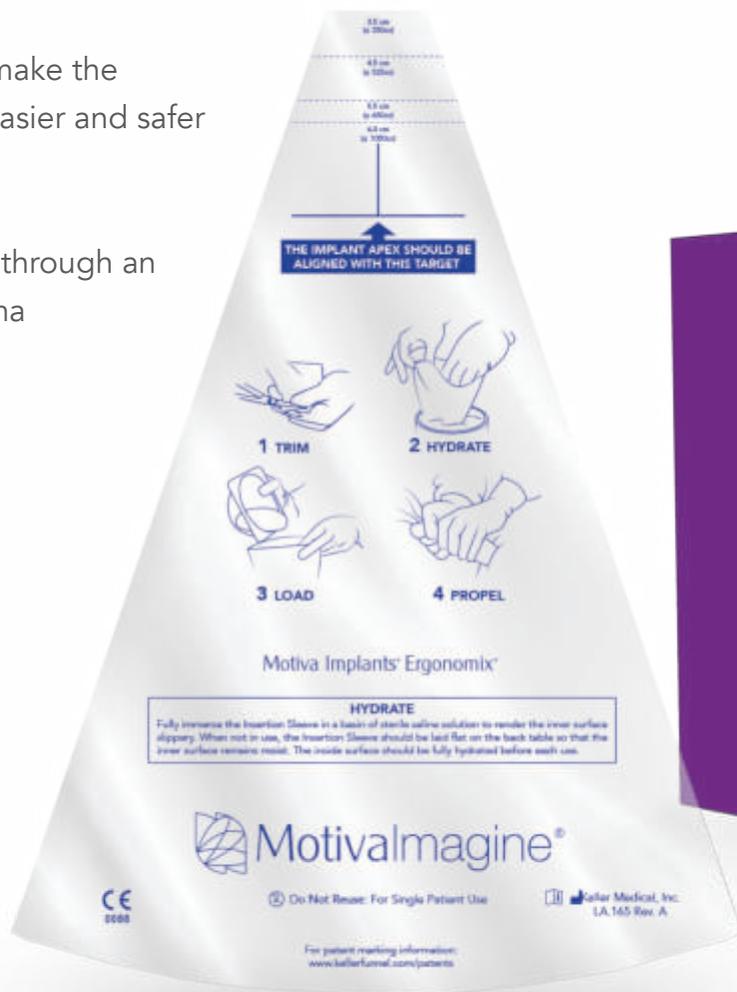
Innovative tools and less invasive techniques that allow minimal scarring, that can reduce the incision size to almost half of the standard size.

Motiva Implants®:

- Have a distinctive characteristic in its gel properties which makes them less rigid
- Assure that gel fracture doesn't occur
- Allow breast augmentation with minimal scar as small as 2.5 cm
- Promote a less traumatic surgery

MotivaImagine® Insertion Sleeve

- An innovative medical tool designed to make the insertion of silicone gel breast implants easier and safer in smaller incisions
- Allows the insertion of selected implants through an incision as small as 2.5 cm with less trauma



Catalogue #
MIE-052



Ultralight LED Retractor

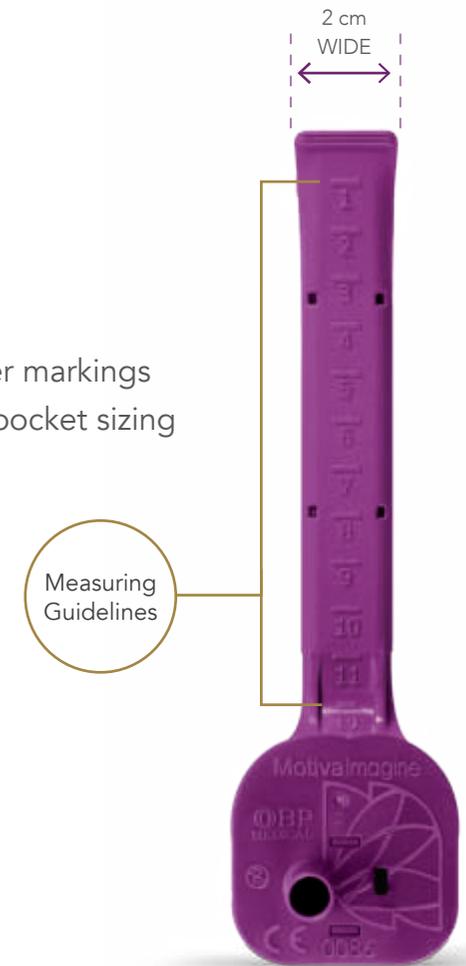
Single-use cordless retractor with integrated LED light source

A precise state-of-the-art tool which makes it easier to perform breast augmentation procedures through smaller incisions.



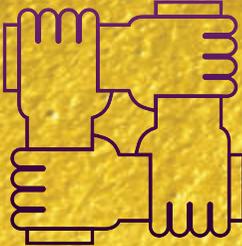
- Single-use cordless retractor with integrated LED light source
- No heat
- Lightweight and easy to handle
- Designed with ruler markings for intraoperative pocket sizing
- No cords or cables
- Smoke evacuation channel

STERILE EO





Motiva[®] Partner Programs



Exclusive loyalty programs for our **loyal** customers

Save more on your MinimalScar & MotivaHybrid[®] surgery cases.

 Motiva MinimalScar

 MotivaHybrid[®]

PURE DRAFT[™]

 MotivaImagine[®]



There are many aspects for women to take into consideration when making the right choice in breast aesthetics.

Motivalmagine® is a strategic partnership dedicated to offering women worldwide the opportunity to explore their possibilities at a local Motivalmagine Center®.

Through Motivalmagine® Centers, Establishment Labs® utilizes breakthrough consultation tools, creating an elegant and productive patient surgical journey.

Motivalmagine® Partnership

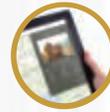
Benefits of opening a center

- Increased patient flow to clinic
- Increased patient satisfaction through best-in-class consultation flow
- Increased competency level of clinic team through training programs
- Increased surgery conversion rate
- Increased revenue through higher rate of premium priced procedures
- Suite of tools designed for discerning surgeons

Patient Journey

- An unequaled holistic and wellness experience
- Expressive design and exceptional personalized service
- An exclusive, customized patient journey

STAGE 1 AWARENESS



Find your Motivalmagine Center®

STAGE 2 CONVERSION



Education Zone



Pre-Consultation



Consultation with Trusted Surgeon



3D Imaging

STAGE 3 SURGERY



Surgical Procedure

STAGE 4 ADVOCACY



Post-surgery Follow-up & Aftercare

PROMOTION SUITE



Social Media



Website



Landing Page



Press Kit

CONSULTATION SUITE



Divina® 3D Imaging System
(Including 2Y License,
Warranty & Support)

Exclusive to
Premium Program



Crisalix 3D Imaging System
(Including Hardware Kit + 1Y
Crisalix License & Support)

Exclusive to
Mobile Program



MotivaImagine®
External Sizing Kit

MIE-FG-006



Premium branded
Surgeries

SURGERY SUITE



Motiva Implants®

www.motiva.health



MotivaImagine®
No-Touch Insertion Sleeve



MotivaImagine®
Bulb-Cannula Kit

MIE-054



Pure Graft - 50 (5 Pack)
MIE-021
Pure Graft - 250
MIE-037
Pure Graft - 850
MIE-038
Pure Graft - Direct
MIE-040
Pure Graft - 550
(Instrument Set)
MIE-041

PATIENT AFTER-CARE SUITE



MotivaImagine®
Post-Op Bra (S,M,L,XL)

MIE-015, MIE-016,
MIE-017, MIE-032



MotivaImagine® App

Available in App Store
and Google Play



MotivaImagine®
Q Inside® Reader

SCM-008



Standard Warranty
(+5 Years)

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Costa Rica Headquarters & Manufacturing Facility: Leaders in Energy & Environmental Design (LEED)²

Gold Certification from U.S. Green Building Council's (USGBC) Leadership for Energy and Environmental Design (LEED)

LEED certification, established by U.S. Green Building Council and verified by the Green Building Certification Institute, is the worldwide preeminent program for the design, construction and operation of high performance green buildings.

The Manuel E. Chacón B. Center for Advanced Silicone Technologies was unveiled on December 15, 2016 and serves as the headquarters for Establishment Labs®. The facility includes state-of-the-art manufacturing facilities, innovation labs and corporate offices. The facility is located in the Coyol Free Zone in Costa Rica, one of the largest and most modern high-tech business parks in Central America, hosting medical device companies including Abbott, Medtronic, Philips, Smith & Nephew and Cooper Vision, among others.

"LEED certification is another significant milestone in establishing operations that meet the highest standards for state-of-the-art, efficient and sustainable infrastructure.

As a global medical technology company, making a positive impact on humanity with our environmental initiatives is at the core of our company values. We are pleased with this important validation as we pursue opportunities to adopt green solutions and strive to manufacture the highest quality aesthetic products for patients."

- Salvador Dada, Chief Operating Officer.

² NEW YORK, Aug. 10, 2017 (GLOBE NEWSWIRE)

The project used advanced energy modeling during the design. Some of the highlights of this LEED-Gold Certified facility include:

Energy Efficiency

- Ice Bank system for cooling the controlled air in the clean room and support areas instead of traditional energy-powered chillers.
- Energy micro-grid comprised of solar panels and energy-storage batteries that generates up to 80% of the total energy consumption of the building, including manufacturing areas, allowing for efficiently more air exchanges in the clean rooms for less particulates in the production areas.
- The Chilled-Beams system for soft cooling administrative areas -instead of traditional air conditioning systems- reduce at least 30% of energy consumption and eliminate the use of refrigerants.
- Efficient lighting, movement sensors and Energy-Star appliances and equipment in all administrative areas to reduce 50% of energy consumption compared to traditional designs.

Environment

- Oil free air compressors for cleaner air throughout the facility.
- Rain-water recovery systems for the irrigation systems and toilets.
- Water efficient systems for administrative areas to reduce 49% of water consumption in comparison with traditional designs.
- Non-volatile organic compound (VOC) paints, coatings, adhesives and other external materials that reduce CO2 emissions and heat.
- Local materials used for energy saving during the construction process.
- 57% of construction waste materials were recycled instead of sending to landfills areas.
- Native flora in the landscaped areas reduce fertilization and water usage.
- Preferred parking for low emitting (hybrid) fuel efficient vehicles and carpooling.

Foundations We Support



MAGICAL TREES
FOUNDATION

The Magical Trees Foundation is a Costa Rican non profit organization created to not only bridge the every growing gap between people and nature but also rekindle their connection and build a culture of appreciation and protection towards the fauna of Costa Rica.

Through beautiful photography, educational and social activities and on-going projects with national entities such as the Costa Rican Ministry of Education, the foundation is aiding in the acceleration of floral rehabilitation and sustainability within Costa Rica.

All proceeds generated from the foundation are destined for projects solely focused on environmental impact. That being said, with the aid of over 43 companies and 2600 volunteers, the foundation has planted +30,000 species of native Costa Rican trees.

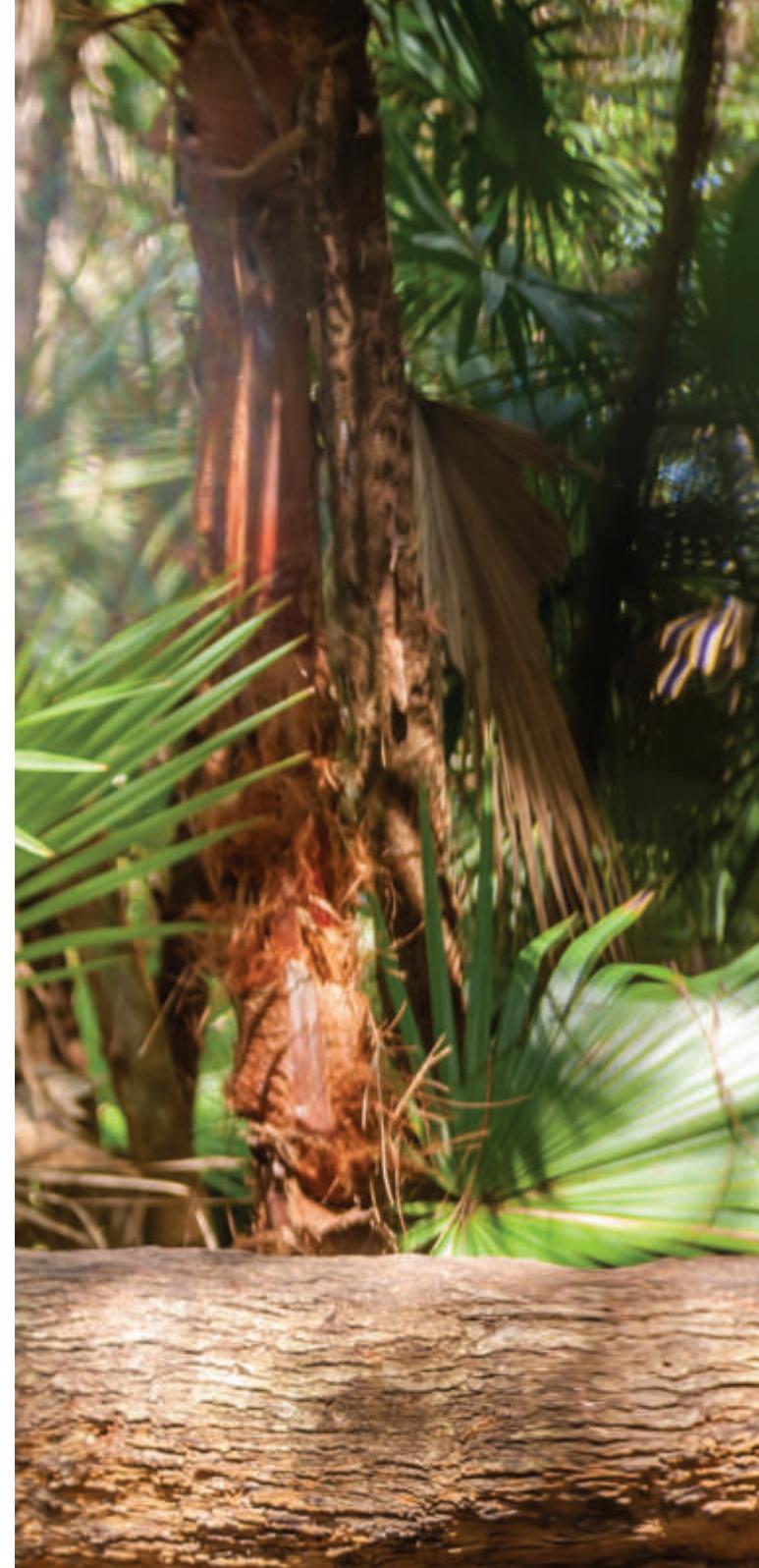
www.arbolesmagicos.org



The Rescue Center Las Pumas, founded in the early 1960's and led by the Hagnauer Foundation, is a non-profit organization located in Cañas, Costa Rica. This center has spent more than 3 decades solely dedicated to the rescue, rehabilitation and release of injured, imprisoned and poorly treated wildlife (especially felines) found throughout Costa Rica.

Any animals that are unable to return to the wild due to the extent of their injuries are kept indefinitely for their own safety at the center. Thus allowing the center to educate and bring awareness to the conservation of the natural flora and fauna of Costa Rica.

www.centrorescatelaspumas.org





Jaguar (*Panthera onca*), Costa Rica





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